



OANHSS

Preparing for Collective Bargaining

WEBINAR
FORMAT!

One of the most essential components of successful collective bargaining is preparation. This webinar is designed to help employers prepare for and manage the environment of negotiations in the collective bargaining and interest arbitration processes. It will focus on the preparation process, as well as the gathering of employer proposals, review of total compensation costing and environmental analysis.

Other areas to be addressed include:

- Recent negotiating trends in long term care and major upcoming settlements and awards.
- The importance of a mandate.
- Costing proposals and settlement positions.
- Economic overview of Ontario.

**MONDAY
FEBRUARY 8, 2010
1:00 P.M. TO 3:30 P.M.**

**MEMBERS: \$79
NON-MEMBERS: \$99**

Presenters

Robert Bass, Principal, Bass Associates. Bass Associates is a provider of labour relations services and has extensive experience in long term care negotiations and interest arbitration.

Additional consultants from Bass Associates will participate.

Registration Form

Fax to OANHSS at 905-851-0744 or register online at www.oanhss.org.

Name: _____

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The top two questions I would like answered are:

1. _____

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Please send registration form and cheque to:

Nina Zivkovic, Ontario Association of Non-Profit Homes & Services for Seniors
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Woodbridge, ON, L4L 8G7
905-851-8821 ext.246
nzivkovic@oanhss.org
www.oanhss.org



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